May 2016

Estate & Financial Planning Council of Southern New Jersey



Member of the National Association of Estate Planners and Councils

MAY 19, 2016 BREAKFAST MEETING "TRUST PROTECTORS: WHAT THEY ARE AND DO WE REALLY NEED THEM"

Date:

Thursday, May 19, 2016 Location: Laurel Creek Country Club 701 Centerton Rd., Mt. Laurel, NJ 08054 Speaker: Thomas Varley, PNC Delaware Trust Company Time: 7:45 am— Breakfast 8:15-9:30 am—Educational Program

The EFPCSNJ May 19, 2016 Breakfast Meeting is being Sponsored by:



There are only 2 sponsorship opportunities left for this event. Please contact Abby Murray at 856-795-0551 for additional information.

For additional Information Please see Page: 5

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Dear Council Members:



We all thought Spring was here but this past Sunday and Monday certainly made us think otherwise! Hopefully it returns in time for a warm and bright Memorial Day Weekend!

Tomorrow is our last regularly scheduled

educational meeting for this program year and it features important information from Tom Varley of PNC on what Trust Protectors Are and Can Do. It's not too late to register so please join us!!

Another reason to attend tomorrow is we will be discussing and voting on our new by-laws. While I know this is as interesting as "watching paint dry" if we did not have any paint on our houses they would look pretty darn bad! Our by-laws were last done in the early 1980's and are in need of an updating and a "new coat of paint". Please consider making time to join in the conversation tomorrow.

I am especially glad to announce this year's Founders Award recipient is Mike Kulzer, Esquire, founding partner of Kulzer and DiPadova. Mike is a 40 plus year member of our Council and has given very generously of his personal time as well as committing the considerable resources of his firm to provide a beacon of expertise to all professions in the Estate and Financial planning industry. On behalf of the entire Board I congratulate Mike on his being recognized for his many and varied contributions over all these years. Make a point to attend our year end social, networking, officer installation dinner and congratulate Mike!

Speaking of our installation dinner it is Thursday June 2, at Estia Taverna, 140 W Route 70, Marlton, NJ 08053 and begins at 6pm. For both our younger members as well as our long standing members this event is always the highlight of the season—Great food, Great friends, Great time! What more could anyone want for an enjoyable night out!! Do make a point of joining us and welcoming Jamie Shuster Morgan as our incoming President while we thank outgoing Past President Yasmeen Khaleel for her tireless efforts on all of our behalf! This is also a great evening to bring a prospective new member so be sure to invite and bring a friend! Please register soon (this week!) via the EFPCSNJ Website: www.efpcsnj.org

Cheers!!

William S. Merriken, Jr., ChFC 2015-2016 Council President

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For more information contact Tim at <u>EFPCSNJ@mail.com</u> or 856-795-0551.

2015-2016 MEETING SCHEDULE

Educational Meetings are usually approved for 1.0 CFP & CPE credits. Meeting registration and more information can be found at <u>www.EFPCSNJ.org</u>

Thursday, September 17, 2015

Topic: Business Succession Planning Panel and Case Study Discussion Speakers: Don DiCarlo, JD, LLM, Glenn Henkel, JD LLM and Yasmeen Khlaeel, Esq. Location: The Mansion on Main Street, Voorhees, NJ Schedule: Breakfast 7:45 am.; Program 8:15–9:30 a.m. Sponsors: Hempstead & Co and Merriken Financial

Thursday, November 19, 2015

Topic: Changed Your Domicile? Your Former State May Disagree Speaker: Dave Kuchinos—Blank Rome Location: Laurel Creek Country Club, 701 Centerton Rd., Mt. Laurel, NJ Schedule: Breakfast 8:00 a.m.; Program 8:30-9:30a.m. Sponsors: Fiduciary Advisors, Friedman, LLP, Surety Title Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

Thursday, February 25, 2016

Topic: EFPCSNJ 3rd Annual Elder Care Legal Forum "It Takes a Village: A Collaborative Approach to the Clinical, Legal and Financial Components of Integrated Elder Care Moderator: Joseph G. Maniaci, JD, Maniaci, Ciccotta & Schweizer Panelists: Adam Brodman, CLU, Regional Vice President, Prudential Ethan Ordog, Esquire, Begley Law Group Stephen Goldfine, MD, Chief Medical Officer, Samaritan Healthcare & Hospice Alicia Kagan, Director of Public Benefits, Rothkoff Law Group Nancy Carman, MA, CMC, Manager, Geriatric Care Management, Virtua SeniorWise Care Management Location: The Mansion, 3000 Main Street, Voorhees, NJ Schedule: 7:45am–12:00 pm–Two Panel Discussions and Vendor Showcase Sponsors: Bayada Home Health Care, Brandywine Senior Living, LifeSpan Care Management, Rothkoff Law Group and or Tables: 5 Star Senior Living, American Cancer Society Estate and Gift Planning, Cadbury at Home, Care Patrol, Edward Jones, Ti

Vendor Tables: 5 Star Senior Living, American Cancer Society Estate and Gift Planning, Cadbury at Home, Care Patrol, Edward Jones, The Evergreens, Fiduciary Advisors, Garden State Trust Company, Hempstead & Company, Litchman Associates, LLC, Right at Home South Jersey

Thursday, March 17, 2016

Topic: Same Sex Partnerships Speaker: Douglas Fendrick—Fendrick & Morgan, LLC Location: The Mansion, Voorhees, NJ Schedule: Breakfast 8:00 a.m.; Program 8:30-9:30a.m. Sponsors: Glenmede Sponsorship Opportunities still available.

Thursday, May 19, 2016

Topic: Trust Protectors: What they are and do we need them Speaker: Thomas Varley—PNC Delaware Trust Company Location: Laurel Creek Country Club, 701 Centerton Rd., Mt. Laurel, NJ Schedule: Breakfast 8:00 a.m.; Program 8:30-9:30a.m. Sponsors: Samaritan Healthcare & Hospice Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

June 2, 2016

Installation of Officers and Member Awards Dinner Location: Estia Taverna, 140 W Route 70, Marlton, NJ 08053 Schedule: Cocktails—6:00pm, Installation and Awards Dinner at 7:00pm Sponsors: Friedman, LLP and Fendrick & Morgan There are only three sponsorship opportunities left. Do not miss this opportunity to sponsor an EFPCSNJ Event - Call 856-795-0551 Today!

INTERESTED IN SPONSORING AN EVENT?

If you are interested in sponsoring an EFPCSNJ meeting in the 2015–2016 Meeting Year, please contact Abby Murray at 856-795-0551.

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EFPCSNJ MAY 19, 2016 BREAKFAST MEETING

"TRUST PROTECTORS:

WHAT THEY ARE AND DO WE REALLY NEED THEM"

Date: Thursday, May 19, 2016 Time: Breakfast - 8:00 am, Educational Program - 8:30 am - 9:30 am *****Location: Laurel Creek Country Club, 701 Centerton Rd., Mt. Laurel, NJ***** Speaker: Thomas A. Varley - PNC Delaware Trust Company

New Jersey has adopted the Uniform Trust Code. effective July 18 and New Jersey attorneys can now draft directed trusts similar to those in other states. Trust Protectors have become a popular feature of trusts in recent years but what are they and how can they best be utilized? Join EFPCSNJ for a very timely and informative presentation from Thomas Varley as he helps to explain and navigate these changes.

EFPCSNJ Members - \$25.00 Non-Members - \$35.00

This Meeting is being Generously Sponsored by:



There are only 2 sponsorship opportunities left for this event. Please contact Abby Murray at 856-795-0551 for additional information.

We are applying for this meeting to qualify for the following CE credits: 1.0 CPE credit (for CPAs), 1.0 CFP credits, NJ & PA CLE credits

Thank you to our CLE Sponsor:



May 19, 2016 EFPCSNJ Meeting Registration Form

NAME:		Member	Guest	
COMPANY:				
PHONE:	EMAIL:			
NAME:		_Member	Guest	
COMPANY:				
PHONE:	EMAIL:			
Registration Fee: \$25 E	nclosed is my check for	\$ F	bayable to:	
EFPCSNJ• PO Box 460, Collingswood, NJ 08108 • Phone: 856-795-0551 • Fax: 856-210-1619 • efpcsnjmbrsvcs@bowermanagementservices.com• www.efpcsnj.org				
ONLINE REGISTRATION OP	TION: Register online at the EF	PCSNJ website (v	www.efpcsnj.org)	

IT IS WITH GREAT HONOR THAT THE ESTATE AND FINANCIAL PLANNING COUNCIL OF SOUTHERN NEW JERSEY AWARDS

MICHAEL A. KULZER, J.D., LL.M.

THE 2016 FOUNDERS' AWARD

Established in 2001, The Founders' Award is presented to an individual who has provided distinguished service to the estate and financial planning profession.

The committee considered a number of worthwhile candidates and concluded with Mr. Kulzer as their selection.

We are proud to honor Mr. Kulzer's professional work and contributions with this award formally at the Installation and Awards dinner on the evening of Thursday, June 2nd, 2016 at Estia Taverna in Marlton, NJ.

Past Recipients of the award are listed below:

- Blaine A. Capehart, Esq. 2014
- John E. Hempstead, ASA, CFA 2013
 - No Award Given 2012
 - Richard T. DeCou, Esq. 2011
 - Nancy Earp, CISP 2010
- Thomas F. Praiss, EA, CFP, AEP 2009
 - Steve Mignogna, Esq. 2008
- Martin H. Abo, CPA/ABV, CVA 2007
 - Kenneth Silverstein 2006
- Glenn A. Henkel, JD, LLM, CPA 2005
 - Arlene Vetter 2004
- Dale A. Vetter, ChFC, MSFS, CLU, AEP 2003
 - Richard H. Weidner, CFP 2002
 - Eivind H. Barth, Jr., Esquire 2001

EFPCSNJ 2016 INSTALLATION AND AWARDS DINNER
THURSDAY, JUNE 2, 2016
Date: Thursday, June 2, 2016 Time: Cocktail - 6:00 pm, Installation and Awards Dinner - 7:00 pm Location: Estia Taverna, 140 W Route 70, Marlton, NJ 08053
Come and celebrate the past year while we install the new officers of the EFPC of SNJ. You do not want to miss this opportunity to reconnect with old friends and make new friends over cocktails and din- ner. Cocktails will be at 6:00 pm followed by the Installation and Awards Dinner at 7:00 pm
EFPCSNJ Members or Non Members- \$85.00
This Meeting is being Generously Sponsored by:
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There are only 3 sponsorship opportunities left for this event. Please contact Abby Murray at 856-795-0551 for additional information.
June 2, 2016 EFPCSNJ Installation & Awards Dinner Registration Form
NAME: Guest
COMPANY:
PHONE: EMAIL:
NAME: Member Guest
COMPANY:
PHONE: EMAIL:
Registration Fee: \$85 Enclosed is my check for \$ payable to: EFPCSNJ• PO Box 460, Collingswood, NJ 08108 • Phone: 856-795-0551 • Fax: 856-210-1619 • efpcsnjmbrsvcs@bowermanagementservices.com• www.efpcsnj.org ONLINE REGISTRATION OPTION: Register online at the EFPCSNJ website (www.efpcsnj.org)
and pay with a credit card. This option is fast, easy, secure and convenient



Estate and Financial Planning Council of Southern New Jersey

The Estate and Financial Planning Council of Southern New Jersey announces their 2016-2017 slate of officers. Voting will occur at the May 19, 2016 meeting that takes place at 8:30am at Laurel Creek Country Club in Mt. Laurel, NJ. All active EFPC-SNJ members in attendance at the meeting will get a vote.

- President: Jamie Shuster Morgan, Esq. Fendrick & Morgan, LLC
- 1st Vice President: J. Mark Penny, ASA Hempstead & Co., LLC
- 2nd Vice President: Henry Kramarski, CFP® Legacy Wealth Management
- Treasurer: Kimberly A. Dula, CPA Friedman, LLP
- Secretary: Eric A. Feldhake, Esq. Kulzer & DiPadova, P.A.
- Immediate Past President: William S. Merriken, Jr. ChFC Merriken Financial Group, Inc.

Additional nominations can be made through the process below:

In addition, any twenty EFPC-SNJ members may nominate candidates for officers of the Council by notice in writing filed with the Secretary at least five days before the meeting. The members shall be entitled to vote for any candidate named by either one of the above methods at such meeting. The candidate receiving the majority of votes of the members present at the meeting shall be declared elected.

Please contact the EFPCSNJ office by email at: efpcsnjmbrsvcs@bowermanagementservices.com or by calling 856-795-0551 if there are any questions or if we can be of assistance.



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Member-Get-a-Member Contest

EFPCSNJ is announcing a great opportunity to get involved in the organization and help all of the members and meeting attendees become more successful. As you know, one of the most important benefits of EFPCSNJ is networking with other professionals that work in the same industry as you do. By increasing membership we will increase the opportunity for networking and that will help everyone increase their professional circle. Increased membership and meeting attendance will help in the sharing of industry best practices as well as increase the potential for business referrals.

Please Help EFPCSNJ Grow!!! <u>HERE IS HOW</u>

EFPCSNJ will be running a contest now through April 30, 2016. Any current EFPCSNJ member that recruits a new member will receive complimentary attendance at a future educational event in the 2015-2016 program year. The EFPCSNJ member who recruits the most new members will receive 2 complimentary tickets to the Installation and Awards Dinner where they will receive an award.

The process is simple:

1. Discuss EFPCSNJ and the great benefits you receive from being a member with your professional colleagues that meet the membership criteria (Trust Officers, Chartered Life Underwriters, Attorneys, CPAs, CFPs, CFCs and other qualified professionals who are primarily involved in the financial planning process). Once they are ready to join they simply need to go to <u>www.efpcsnj.org</u> and select "Application Form" on the left hand menu.

1. They will need to complete the form and make sure to put that they are recommended by you for membership at the bottom of the online form.

Once the application is received it will be reviewed and the EFPCSNJ Office will get back to them regarding the status of their application.

Please help EFPCSNJ grow so we can continue to help all of our members prosper.

Some information about EFPCSNJ:

The Estate and Financial Planning Council of Southern New Jersey (EFPCSNJ) was established in 1975 and serves our members by providing educational and networking opportunities throughout the year. Our members are Trust Officers, Chartered Life Underwriters, Estate Attorneys, CPAs, CFPs, Chartered Financial Consultants and other qualified professionals who are involved in the estate and financial planning process. We have approximately 125 members that service clients in the NJ counties of Camden, Burlington, Atlantic, Cumberland, Ocean, Salem and Cape May. Being a part of this group provides you educational opportunities, networking events and the ability to get continuing education credits of you are a CFP, CPA or lawyer registered in NJ or PA.

EFPCSNJ holds 5 educational events per year and has an annual Installation and Awards Dinner. The educational events are held in September, November, January, March and May and the dinner is usually held in early June. For a complete listing of events please visit www.efpcsnj.org.

For more information on the Member-Get-a-Member Contest please call Abby Murray at 856-795-0551 or contact her by email at efpcsnjmbrsvcs@bowermanagementservices.com.

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efpcsnjmbrs	svcs@bowermanagementservices.c	
	2015-2016 DUES RENEW o dues increase this year. EFPC-SNJ app	
	Description	Amount
Individual Member @ \$	150	
Corporate Members – fi	rst 4 members @ \$150	
Corporate Members – 5	th member and more @ \$100	
	Total	
Please make chec	ck payable to EFPCSNJ and mail to: PO Box	x 460, Collingswood, NJ 08108
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<u>2015-2016 Council</u>	Council Sponsorship
Executive Board President: William S. Merriken, Jr., ChFC Merriken Financial Group, Inc	Becoming a Council sponsor is a great way to support the Council and pro- mote your company's commitment to the financial services profession.
1st Vice President: Jamie Shuster Morgan, Esq. Fendrick & Morgan, LLC	 GOLD SPONSOR - \$475 ~ A 1/4 page ad in every newsletter. ~ A link to your company's web site on the patrons page of the Council's web site.
2nd Vice President: J. Mark Penny, ASA Hempstead & Co Inc Treasurer:	 MEETING SPONSOR - \$400 Company name on all meeting notices. Attendance for 2 at the event. Display of materials promoting your firm. Verbal recognition at the event. Multiple sponsors for the event Honorary membership in the Council
Henry E. Kramarski, CFP Legacy Wealth Management Group, LLC	for current membership year.
Secretary: Kimberly A. Dula, CPA Friedman, LLP	For more information contact Abby Murray at : efpcsnjmbrsvcs@bowermanagementservices.com Or
Immediate Past President: Yasmeen S. Khaleel, Esq. Capehart & Scatchard	856-795-0551

Tim Bower, CAE	
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Tim Bower, CAE

Executive Director

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Estate & Financial Planning Council of Southern New Jersey

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Call for Articles

Please consider submitting an article for inclusion in future newsletter issues. We are now seeking articles for the EFPCSNJ newsletters.

Articles should be between 1,200 and 2,000 words

which is usually three to six typed pages.

Submissions should be sent as a word document to Abby Murray at <u>efpcsnjmbrsvcs@bowermanagementservices.com</u>.

This is a great way to get involved with EFPCSNJ and to share knowledge and information with the rest of the members.

To view recent newsletters please visit the EFPCSNJ website (<u>www.efpcsnj.org</u>) and go to Documents.